

## Price Promise

*"I am very pleased that Carbase is now in a position to introduce a price promise of permanently low prices to all customers. It sounds simple and it is. As a used car supermarket we are now able to purchase superior specification cars in quantity which allows us to make them available at the same prices as more basic vehicles. This is how we can now ensure that our cars are the best available at any given price point. I am now fully confident that if you view the cars at any of our sites or on the website that you will be equally impressed with the quality of everything you see."*



Andy Peters  
GENERAL MANAGER

## Get £50 Worth of Vouchers

With so many of our new customers now being recommended to us by existing customers we thought that it was time to reward you

So from now on, if you refer friends or family to Carbase and they purchase a vehicle from us, you will receive a £50 voucher and they will receive one years warranty free if they purchase our two year warranty. The only stipulation is that to be eligible for the offer your referred family member or friend must hand a completed referral form to a Sales Executive at first point of contact.

This is definitely a win win situation for you, your family and your friends . . . what could be better!



### Carbase Referral Form

Existing Customer:

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_

Mobile: \_\_\_\_\_

Vehicle Reg: \_\_\_\_\_

New Customer:

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_

Mobile: \_\_\_\_\_

## Our staff like to chat and we're pleased

We are happy that our sales staff are relaxed, friendly, helpful and chatty - to be honest if they weren't we wouldn't have employed them. To encourage them to chat further we have now introduced 'Live Chat' on our website so as well as chatting to each other they can now chat to you as well.

Anyone who uses Facebook or anything similar will be familiar with chat but for those who are not, it's basically like a dynamic version of email where you get a near instant response from one of our team. It's proving to be a very popular option with customers who have tried it and of course our staff love it, so visit our website and have a chat.

LIVE CHAT

"Hi I'm online . . ."

"Have a question?"

▶ Ask me I can help . . .

## The U16 Hornets Conquer Both Home and Away

The Carbase Sponsored Hornets have beaten Midsomer Norton, Bath and Wellington in their defence of the Somerset title and now face Walcot in the final. This is their third consecutive final and the boys are desperate to retain their County Champion status.

Their recent trip to Holland was a huge success with the boys having a great time on and off the field. Unfortunately the Dutch were no match for the Hornets and the matches against RC Delft and RC Harlem were 76 and 80 points to nil at half time. In the interval the sides were mixed up to make two equal teams, an exercise everyone thoroughly enjoy. The hospitality in Holland was superb with both rugby clubs looking after the Hornets fantastically well.

The team also won the St. Peter's 12 a side tournament in Cardiff where they scored 79 points and conceded just 5 against some of the strongest sides in Wales. After winning the final 24-0 the Hornets centre Adam Frances was awarded the extremely prestigious 'Player of the Tournament Trophy' an accolade he thoroughly deserved.



## Carbase QR Code

This is our first newsletter to have a Quick Response Code. Basically a QR Code is a two dimensional barcode that has a range of possible functions. In this case if you have a smart phone with a QR app loaded you can simply scan the code below or those at the bottom of the page and link directly from your phone to our website, give it a try . . .



## Quotes of the month

*"We were looked after really well everything was explained to us. The sales executive was really very helpful, really good and we felt very comfortable in buying the car."*

*"Very pleased with the customer service everyone was very helpful and accommodating would definitely recommend this dealership to future buyers."*

*"From first contact to closing the deal the staff at Carbase were excellent, very friendly and hassle free. I would recommend Carbase to anyone looking for a good car."*

*"Dan kept us well informed throughout our time at Carbase. We really appreciated his honesty. Most importantly the tea and chocolate bribes were highly rated."*

thank you . . .

## Lands End to John O'Groats . . .

**Richards story:** My nephew Charlie Wescott was born at 35 weeks on the 16th July 2011 at Musgrove Park hospital weighing 6lb 4oz. From the moment that Charlie was born it was apparent that he was really unwell. The Newborn-Emergency-Stabilisation and Transport Team (NEST) was sent to transfer Charlie from Musgrove to the Neonatal Intensive Care Unit (NICU) at St. Michaels Hospital in Bristol.

Within 12 hours of Charlie's life he had major stomach surgery which he came through fighting. The cause of his illness was unknown and following a long hard week of tests and blood transfusions he was showing signs of progress. Tragically he had a global cerebral hemorrhage and following an MRI scan it showed extensive brain damage, and that there was no longer anything more that could be done to sustain Charlie's life.

Charlie was with us for seven days, showing such fight and determination with the support of the NICU. Charlie was fortunate to have had access to the state of the art medical technology provided at St. Michaels hospital as there is such a shortage of specialist cots and equipment needed for life-saving care. Charlie was in the best place to be given the best chance of surviving his illness.

The Cots for Tots Appeal needs to raise £1 million to support the expansion of the Neonatal Intensive Care Unit by providing a Suite of 4 intensive care cots and associated state of the art equipment. My sister was able to stay close to Charlie in on site accommodation. At the time the facilities were very basic and limited but Cots for Tots are also raising money to build new on site family accommodation.

In Charlie's memory, a close friend of mine, Craig Tuck and myself will be cycling from John O'Groats to Lands End starting on the 14th July 2012 covering in excess of 900 miles over a 9 day period to commemorate the anniversary of Charlie's life. 100% of the money raised will be going to Cots for Tots.

Please go to the link below to donate to this great charity

<http://www.justgiving.com/RichCLambert>

*Carbase ask you to please support the Cots for Tots Appeal*



in memory of Charlie Wescott

## Quick Links to Top Cars

If you are viewing this as a pdf file on your computer or mobile devise you can use the quick links to view specific models or **Click Here** to see all the makes and models that we currently have in stock. If you are not online but have a smart phone with a QR app you can use the code below, otherwise visit our website next time you are.

Audi A3	BMW 1 Series	Ford Fiesta	Vauxhall Corsa	Volkswagen Polo
Audi A4	BMW 3 Series	Ford Focus	Vauxhall Astra	Volkswagen Golf
Audi A6	BMW 5 Series	Ford Mondeo	Vauxhall Vectra	Volkswagen Passat
Audi TT	BMW X5	Ford KA	Vauxhall Zafira	Volkswagen Touran

